

PROVIDING HARDWORKING PEOPLE WITH THE FINANCIAL RESOURCES AND OPPORTUNITIES THEY NEED TO MOVE UP THE ECONOMIC LADDER.

2015 Annual Report





# Courage \_\_\_



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G.R. DDER UP

Dear Friends,

2015 marks Ladder Up's 20th anniversary and it's been humbling to see how far your support has taken us over the past two decades. The 263,000 clients that we have impacted through our programs are a testament to your commitment to improving the financial wellbeing of hardworking people across the Chicago area. The \$476 million in economic benefits that your support has delivered to clients are threads that have helped to form a safety net in hard economic times.

The world has changed considerably since our early days of paper-and-pencil tax return preparation and the economic challenges that our clients face have grown in scale and complexity. The reports we see in the news about the growing number of children living in poverty and the widening wealth gap serve to strengthen our resolve and renew our commitment to helping our clients develop greater economic stability. By helping our clients access tax refunds, financial aid awards for college, one-on-one financial coaching, and financial education, we deliver tangible benefits that show our clients that we care about their lives, their families, and their futures.

We are so grateful for the steadfast support of our volunteers, partners, and donors. As we look ahead, we acknowledge the financial struggles that we face as an organization as donors restrict their budgets. Our programs are only successful when they are fully funded and we ask you to consider increasing your financial support so that we can continue to provide resources to the hardworking clients that rely on us year to year. We promise to continue leveraging our resources to generate as much impact as we can. For every \$1 invested in the organization, Ladder Up returns \$38 in benefits to clients.

Thank you for walking with us on this journey. We look forward to seeing where the next 20 years take us.

Sincerely,

Bob Robe

Bob Burke

# 2015 Overall Results

DDER

DDER

During the **2014-15** program year, Ladder Up's volunteers and staff members served more than 29,000 clients and generated an economic impact of \$45.6 million for clients in low-income communities by:

- Helping 2,200 students complete a critical financial aid application to access an estimated \$28 million in financial aid awards for higher education;
- Informing more than 12,000 students and parents about financial aid and college financing;
- Educating over 4,100 individuals through financial literacy workshops;
- Providing one-on-one financial coaching to 244 individuals to help them improve their economic situations;
- Preparing 10,224 tax returns to secure more than \$17.5 million in refunds for hardworking families and individuals; and
- Engaging over 1,000 of the best and brightest volunteers from across the Chicago area.



## LIFE-IMPROVING FINANCIAL TOOLS (LIFT)

Through LIFT, Ladder Up works to help alleviate urban poverty by improving access to higher education and increasing financial knowledge.

LIFT comprises the *Higher Education Access Initiative* and *Financial Literacy Program*. Through these sub-programs, Ladder Up equips clients with the tools they need to help break the cycle of poverty.

### HIGHER EDUCATION ACCESS INITIATIVE



A 2014 New York Times Magazine article entitled "Who Gets to Graduate" states that, "about a quarter of college freshmen born into the bottom half of the income distribution will manage to collect a bachelor's degree by age 24, while almost 90 percent of freshmen born into families in the top income quartile will go on to finish their degree."

Through the *Higher Education Access Initiative*, Ladder Up helps low-income, minority, and first-generation students secure the financial resources they need to overcome the cost barriers to postsecondary education.

By increasing awareness of available aid and helping students complete the Free Application for Federal Student Aid (FAFSA), Ladder Up helps turn the dream of college into a reality for hundreds of Chicago-area students each year. This past year, 91% of students served said that without Ladder Up's help, completing the FAFSA would have been more challenging or even impossible.

"I AM THE MOTHER OF THREE CHILDREN
AND ... THE ONE THING I ALWAYS DID FOR
MY CHILDREN WAS EDUCATING THEM THAT
SCHOOL MAKES THE DIFFERENCE BETWEEN
COASTING IN LIFE OR MAKING A DIFFERENCE.
I WAS SO NERVOUS ABOUT [COMPLETING THE]
FAFSA AND I JUST DID NOT WANT MY KIDS TO
THINK I COULDN'T DO THE APPLICATION. THE
TRUTH IS THAT I COULD NEVER HAVE DONE IT
WITHOUT THE HELP OF ... LADDER UP."

PARENT OF HIGH SCHOOL SENIOR

### **Higher Education Access Initiative Results**

In 2014-15, Ladder Up:

- Helped 2,200 students complete the FAFSA to secure an estimated \$28 million in financial aid awards:
- Informed over 6,300 students and parents through 250 "FAFSA 101" workshops;
- Presented 449 "College Knowledge" workshops to educate more than 6,000 students about college finances and creating personal statements; and
- Partnered with 170 schools and community organizations to offer services to low-income, firstgeneration, and minority students.

"[LADDER UP HAS] BEEN INTEGRAL TO THE POST-SECONDARY SUCCESS OF MY STUDENTS. KNOWING [LADDER UP IS] KNOWLEDGEABLE, AVAILABLE, AND CAPABLE FREES UP A LITTLE OF MY TIME FOR A MULTITUDE OF OTHER COUNSELING DUTIES [AND I] EXPERIENCE PEACE OF MIND WHEN LADDER UP HELPS MY STUDENTS"

- PAIGE STENZEL, SCHOOL COUNSELOR, MATHER HIGH SCHOOL

### **Client Demographics**

- 86% of clients served through FAFSA assistance this past year were considered lowincome according to the standards set by the US Department of Housing and Urban Development (HUD).
- A majority of those served through direct FAFSA completion assistance were Latino or African American, representing 47% and 42% of those served, respectively.
- More than 71% of students assisted through FAFSA completion were considered "firstgeneration" college students, as neither parent holds a college degree.

### FINANCIAL LITERACY PROGRAM

Through the *Financial Literacy Program*, Ladder Up helps students and low-income adults cultivate positive financial behaviors and work towards economic self-sufficiency.

Ladder Up helps clients navigate complex financial systems and manage their money more effectively, offering free workshops on topics including:

- Banking & Savings
- Budgeting
- Consumerism
- Credit Control
- Understanding Your Tax Return

This past year, Ladder Up also continued to offer one-on-one financial coaching through which staff members worked individually with clients to help them address their financial needs, including credit repair and household budgeting.



### **Financial Literacy Program Results**

In 2014-15, Ladder Up:

- Presented 344 workshops to educate over 4,100 high school students and adults on financial topics;
- Partnered with 66 organizations to provide services; and
- Provided one-on-one financial coaching to 244 clients, helping them access and analyze credit reports, establish household budgets, and manage debts.

"THIS WORKSHOP WAS HELPFUL AND FULL OF INFORMATION THAT I DID NOT KNOW."

- CREDIT WORKSHOP SURVEY RESPONDENT

"I WAS A VICTIM OF IDENTITY THEFT AND DIDN'T KNOW IT. I DIDN'T KNOW WHAT TO DO! I DIDN'T KNOW WHO TO TALK TO AND THEN LADDER UP SHOWED ME HOW TO CONTACT [MY CREDITORS], HOW TO WRITE THEM A LETTER. IT'S A GREAT, GREAT PROGRAM."

- FINANCIAL COACHING CLIENT

"[THE INSTRUCTOR] HELPED ME UNDERSTAND BUDGETING AND SHOWED ME SOME GREAT WAYS TO BUDGET AND SAVE AND BECAUSE OF HER PRESENTATION, I LOOK FORWARD TO BUDGETING MY MONEY."

- BUDGETING WORKSHOP SURVEY RESPONDENT

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## TAX ASSISTANCE PROGRAM (TAP)

Through the Tax Assistance Program (TAP), Ladder Up mobilizes over 1,000 volunteers, many recruited from the Chicago area's top companies and universities, to help clients file their tax returns to secure valuable tax refunds free of charge. To TAP clients, a refund often means food on the table, a roof overhead, or savings for an emergency fund. In 2015, 58% of TAP clients said they would use a portion of their refunds to pay bills and 34% of clients said their refunds would help pay for food.

Since 1994, Ladder Up has provided free tax help to more than 135,000 clients, returning \$206 million in tax refunds to hardworking families and individuals across the Chicago area.

"I LOVE WHAT WE ARE DOING FOR OUR COMMUNITY AND IT BRINGS ME A LOT OF JOY TO BE ABLE TO HELP PEOPLE!"

- LADDER UP VOLUNTEER

### **Tax Assistance Program Results**

In 2014-15, Ladder Up:

- Operated 19 TAP service locations in Chicago and its surrounding suburbs;
- Prepared 10,224 tax returns;
- Helped clients secure \$17.4 million in tax refunds; and
- Worked with 41 taxpayers to help them apply for Individual Taxpayer Identification Numbers (ITINs).

# CLIENT DEMOGRAPHICS

Average taxpayer annual income: \$15,820 Average taxpayer age: 46

### Race/Ethnicity

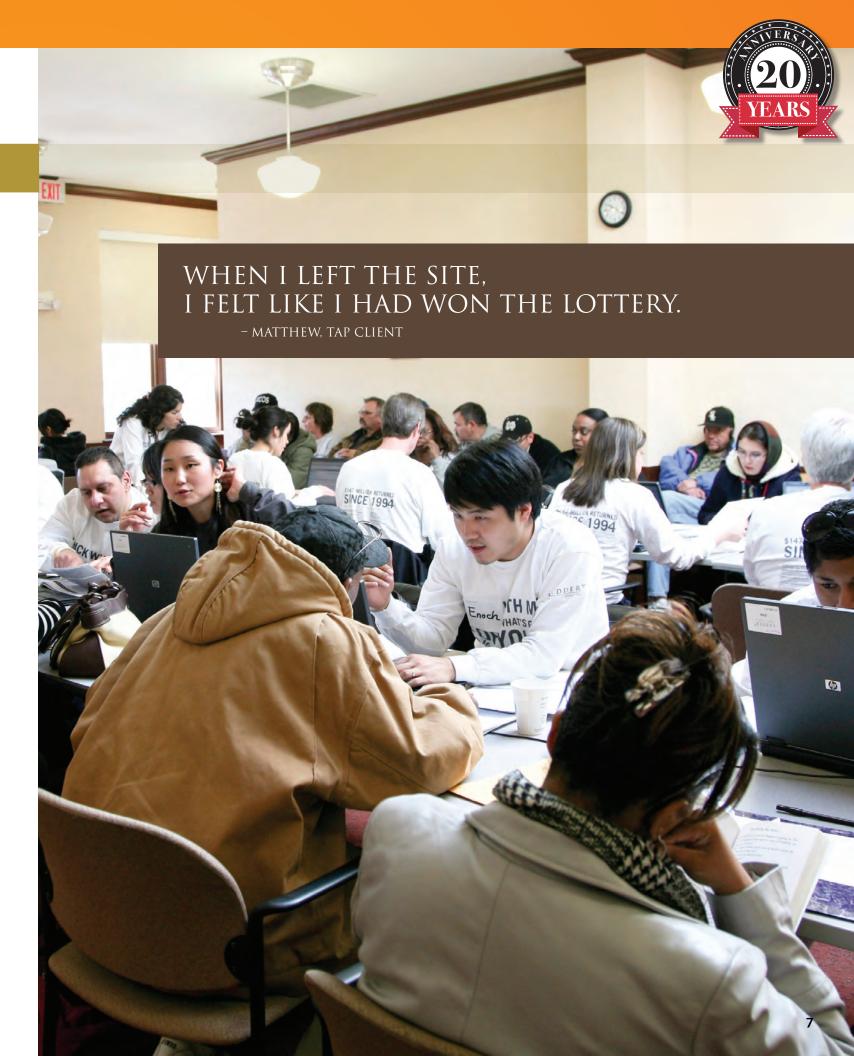
Latino	44%
African American	38%
Caucasian	12%
Asian	4%
Other/Multi-Racial	2%

### Income

\$0 - \$9,999	38%
\$10,000 - \$ \$19,999	32%
\$20,000 - \$29,9999	18%
\$30,000 and over	12%

### **Dependents**

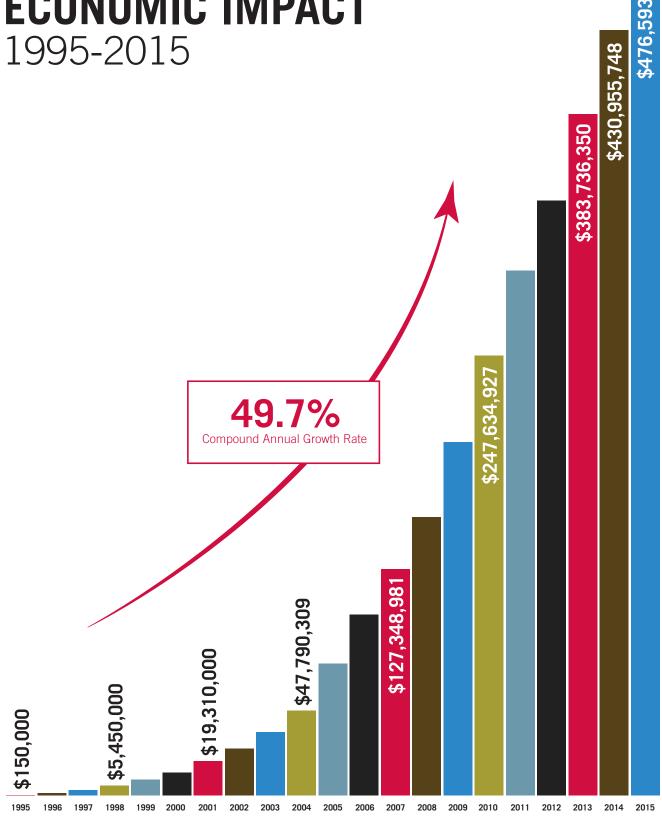
)-	59%
)	21%
3	10%
+	10%













Like our clients, we know that every dollar counts – that's why we leverage donations of time, talent, and treasure to maximize returns for our stakeholders. Ladder Up's 1,000 volunteers constitute one of the largest volunteer workforces in the Midwest and partnering companies represent various sectors, including accounting, audit, banking, consulting, and law. By utilizing the donated service of its volunteers, along with donated office space, legal counsel, and service locations, Ladder Up is able to return an estimated \$38 in benefits to clients for every \$1 invested in the organization.

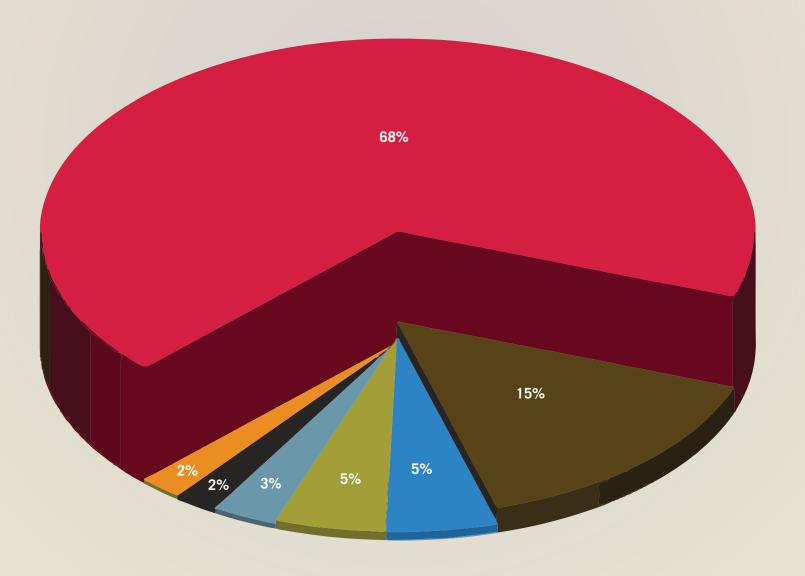
On behalf of the thousands of clients that benefit from Ladder Up's services, the organization thanks its FY14-15 donors:

	2015	2014
ASSETS		
Cash and Cash Equivalents	170,948	297,668
Investments	1,205,220	1,023,333
Grants Receivable	142,681	212,827
Prepaid Expenses	2,172	3,827
Property and Equipment, Net	151,234	230,542
Total Assets	1,672,255	1,768,197
LIABILITIES		
Accounts Payable	7,667	13,510
Payroll Liabilities	0	3,441
Capital Lease Payable	61,461	55,829
Non-Current Liabilities	21,835	83,296
Total Liabilities	90,963	156,076
NET ASSETS		
Unrestricted - Board Designated	1,213,152	1,177,333
Unrestricted - Undesignated	318,140	409,788
Temporarily Restricted	50,000	25,000
Total Net Assets	1,581,292	1,612,121

# Revenue Sources

. 20. YEARS

- In-Kind
- Government
- Corporations
- Foundations
- Special Events
- Investment/Other Income
- Individuals



# Donors

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On behalf of the thousands of clients that benefit from Ladder Up's services, the organization thanks its FY14-15 donors:

### **FOUNDER'S CIRCLE** (\$250,000+)

City of Chicago

**CHAIRMAN'S CIRCLE** 

### **(\$50.000 - \$249.999)**

Internal Revenue

Service

United Way of Metropolitan Chicago

Illinois Department of **Human Services** 

JPMorgan Chase Foundation

Polk Bros. Foundation

**DIRECTOR'S CIRCLE** 

(\$20.000 - \$49.999)

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(\$10.000 - \$19.999)

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(\$5.000 - \$9.999)

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During FY 2014-15, Ladder Up also received \$32,401 from anonymous donors. We thank these donors for their support.

# Volunteers

★ ALL-STAR VOLUNTEER: 2 or more years of service

Volunteers are the lifeblood of Ladder Up, enabling the organization to execute its programs to deliver financial resources and opportunities to clients. This past year, over 1,100 volunteers invested their time and knowledge to serve thousands of clients.

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- ★ Alberta Wilson Nicole Wynn
- ★ Patty Youpel
- ★ Tina Zugel

### **PWC**

Alissa Alexander Jacqueline Almazan

- ★ Laura Bauch
- ★ Deidra Bourne Stephanie Brown
- **★** Katherine Browne Sheila Casey
- ★ Shu Chen
- ★ Caragh DeLuca Samuel Dragul
- ★ Della Gambill Aaron Henry
- ★ Amelia John
- **★** Jamhal Johnson
- ★ Janet Lee
- ★ Jennifer Lee Chloe Luther
- ★ Cale Mannesto Lindsey Meagher Sarah Millar
- **★** Jennifer Miller Catherine Mullen
- ★ Natalie Opeka
- \* Angie Ortega
- **★** Gloria Paramo
- \* Ashley Pennell Rosemarie Piswoicz Mikal Rabanus Lora Seibold Stephanie Shorkley
- ★ Amanda Smith Gabriela Szewczyk Jennifer Thomas Spencer Tielens Gergana Tsvetkova
- ★ Alina Wong
- ★ Ryan Yip

- **★** Susan Berman
- ★ Luke Harriman
- ★ Natalia Lipscomb
- ★ Maria Pellegrini

- ★ Maureen Reynolds
- **★**Jon Schroeder
- Tim Weber John Wiktor

- **★**Silvia Ankova
- \* Aleksandar Kacharkov
- **★** Mark Leimbeck
- **★** John Mahal
- **★** Sarah Mason
- **★** Alan McGrath
- Shira Tarby

- ★ David Olaussen
- **★** Todd Patterson
- ★ Margaret Reins Cynthia Vallera
- **★** Vania Wit

### **WALGREENS**

Sheila Bell Michael Bontrager Robert Boxley Robin Branch Chris Brzezinski Lindsy Castro Diane Chapel

- **★** Kim Clark Laura Curtis Biju Damodaran Michael Daoud
- ★ Feiman Ding Mary Go

- Matthew Petersen
- ★ Marianne Urso
- ★ Michael Wycklendt

### **UL LLC**

- **★** Lenore Berman
- **★**Kim Brooks

- **★** Robert Scott
- **★** Steve Selyutin

### UNITED AIRLINES, INC.

- **★** Adam Burns
- **★**Steve Fus

Nicholas Chaisuksant

- Mirabel Delos Santos Fred Deutschmann
- Terrence Green ★ Aurora Hernandez

- Yong Huang
- **★**Bruce Klink Julie Kramer
- ★Izabela Majewski
- **★**John Mann
- **★**Judith Miller Nicole Miller Austin Otigbuo
- **★** Maureen Pordugal Kimberly Sheedy Joseph Skerik
- ★ Mary Stalder Peter Tran Maureen Trittschuh
- **★**Stan Tylka Fang Wang Inna Zaritsky Viktor Zysman

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### **ABBOTT**

★Anthony Chan

### **ALPFA**

David Aquino

- ★Nancy Bruggeman Matteo Diaz Leticia Esparza
- **★**Solskin Gomez-Krogh Natalie Llorente Ana Mena
- **★**Ilse Messner Baltazar Pizano
- ★Laura Rojas
- **★**Angelica Sanabria Valdes
- **★**Christian Sanchez **★**Sooyeon Shin
- ★ Marilyn Virto

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- **★**Nicholas Galvez Carolyn Kahn
- **★** Dennis Minich Paul Nation Miroslav Pavlov
- **★**Oana Poenar **★** Valerie Sierzega

Kristen Strauss Jennifer Westrich

### AON

- ★ Mary Duhig
- **★**Jesus Gutierrez ★ Mark Kaminski
- **★**Wilbert Solis

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Gary Aiello Katherine Ardiff Rachel Barch Ainsley Faux Caleb Galoozis Louis Hennet Bonnie Hu Hyunjun Kim

Matt Moldenhauer Alex Nichamin Deborah Ohiani-Jegede ★Aidan Quealy Mary Reinemann

### Samuel Rosen Sagar Upadhyaya **★**Lauren White

- **BANK OF AMERICA ★**Carlos Alarcon Juanita Banks
- Mamietta Curtis ★ Martha Geppert
- ★ Michael Haas ★ Peter Hillsman
- **★**Steven Kessler **★**Susan Kessler
- **★**JoAnn Kress Monirah Masud Michelle Pedretti
- **★**Lorraine Pelka Carson Redish

### BKD

- ★Brian Hayes
- **★**Andrew Klemens ★Thomas Murtagh

Agnieszka Ogorek

**★** David Sekar **★**JoAnna Simek **★** Joseph Welch

### **CATERPILLAR**

- Uchendu Anyaso
- ★ William Beckman **★** Aaron Clark
- **★** Shiva Sandill Chris Stenger

### **CHAPMAN AND CUTLER**

Stephanie Woolridge

- **★** Todd Freier
- **★** Karl Williams

### **CHICAGO FINANCE** EXCHANGE

- **★** Judy Andringa Deborah Armstrong Dorothy Bossung
- ★ Mary Lee Corrigan
- **★** JoAnn Jackson Linda Klute Stephanie Kushner Lisa Leonard Janice Lucchesi
- ★ Laura Pearl

Eileen McKeough

- **CNA INSURANCE** Melissa Barkow Jim Biggs
- Casey Burke ★ Peggy Cochrane Jason Diamond
- Elizabeth Haupt **★** Shira Jacobson Veronica Lewis
- ★ Kenn Plebanek Stephen Shlakman **★** James Tudor

Jen Yeh

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- **★** Javier Bustamante Mingxin Che Yuqi Cheng
- ★ Weiyi Fan Natalia Filatova Junyi Gao

★ Diego DeLuna

- Xinyi Gao
- ★ Artina Graves Jia Guo Sijie Huang Yiwei Huang Bujee Jargalsaikhan
- ★ Zhiyi Leng Shuang Liu
- ★ Yirui Liu Jie Pan Amar Patel Hiten Patel Radha Patel
- ★ Veronica Ramirez Dagmara Schusler Xiaobing Song Yunze Song Ioana Vintila Junru Wang Yue Wang Qinshu Yang
- Yingnan Yan ★ Craig Youngberg Yi Zhang Yijun Zhao Yi Zheng

# **DOMINICAN**

- UNIVERSITY Archana Adhyapak Msaad Alangari
- ★ David Czarnecki **★** Kamil Dziedzic Tameria English Maria Magana Julian Ross Meghan Shanahan

### FIRST BANK OF **HIGHLAND PARK**

Eric Sotelo

David Barrera Christine Cisneros Martha McGuire Elizabeth Ortiz Franki Tran

HARPER COLLEGE Rositsa Angelov Olga Carey

★ Dilyanka Chardaklieva Neil Demange Nobue Fukaya

- **★**Sara Guzman ★ Kayo Hogan
- Tony Joselios **★**Shalini Joshi Magdalena Luzynska
- Matthew Makula **★** John McGreevy Eric Melchor Mariusz Mosio Hue Nguyen Patrick O'Heah
- **★** David Park
- ★ Arti Patel Jigar Patel Rachel Pedersen Kristel Ramos Erick Rodriguez Volkan Selen
- Stefan Stavkov ★ Lei Sun Ryann Yellin

Yongyi Shen

### MARSH & MCLENNAN **COMPANIES**

Andrew Koretz

★ Marla Ford

★ Yasuko Kudo ★ Kristi Lam Jocelyn Lemish

## MORNINGSTAR, INC.

★ Bill Boscow Sid Dhakal Sara Kasun Jian Li

**★** Kathy Wall

**NORTHEASTERN ILLINOIS UNIVERSITY** 

★ Kathryn Spica

Alexandria Almaria Suleha Baig Parabhjot Bains Jerry Banas

Muhammad I. Aftab

★ Maribel Beltran

- lesha Blalock Irais Cortes Brian Crago Jessica Cruz Csaba Csoka Hung Dinh
- Caroline Elbe Marysa Estrada Yinzhen Fang Valeriu Gava

Alysa Getzelman

- ★ Barkha Hira **★** Carrie Horton
- Alyssa Konkle Cuong Le Calvin Liang Chhieng Lim Jiarong Lin

**★** Shawn Daniel

- Manaloto Asmira Matcheswale Fatima Medel Elizabeth Miller
- **★** Gregory Nemtsev Gloriabelle Nguyen Su Oh
- Tania Olivares **★** Danuta Parzonko
- **★** Sandra Pfannes ★ Rebecca Pyaohn Vedha Ramakrishnan

Jesus Reyes

- Jennifer Rivas ★ Gabriela Rodriguez Katarzyna Sader
- Mila Sadovnikova **★** Samira Savani Magdalena Sosnowski
- ★ Anca Stan Monika Staniszewska Nighat Syyeda
- Henry Tran Svetlana Varabei Alex Velez Jiaming Wu Xiaoxuan Wu

★ Mingyan Yao

\* Arturo Toledo

Jasmine Yu Aneta Zach Aleksandra Zaluska

### **NORTHWESTERN UNIVERSITY SCHOOL** OF LAW

- Jack Chen Chang Chung Michael Cook
- **★**Ross Corbett Andrew Dilts Tomislava Dragicevic
- Jessie Gong Phillip Goodman Adrienne Kaufman Mina Kim
- **★**Sanghoon Lee
- Jonathan Saltz

# Wei Xu

- COLLEGE
- Juliana Choi
- **★**Lucy Dennie Vincent Egwu
- **★**David Kim
- **★**Udompong Limpan Blanca Pimentel Esther Radivojevich Svetlana Salnikova

## UNIVERSITY Adrian Arteaga

SAINT XAVIER

Sylvia Baraniewski

- **★**Elena Endrukaite
- Moon Hee Lee
- **★**Patrick McCamv **★**Carlos Ramirez
- ★Dan Stokes **Christopher White** Christopher Wong

# **OAKTON COMMUNITY**

- **★**Edward Babiuch
- **★**Jansuda Cody **★**Sharon Cramer
- **★**Lawrence Erickson Elizabeth Houlihan
- **★**Julie Lettner
- **★**Manisha Singhania

Paul Carey KatherineAnn

Christiano Jacqueline Flores Daniel Kunst Carla Meraz Michael Middleton Angelica Munoz Joanna Niemiec Michael Panek Joshua Pelissier Michael Potrawski Isabel Resendiz Perla Sahagun David Settanni Michael Sheehy Mike Spingola Cassidy Sponsler Dominika Stefanczuk Richard Strache Sara Szulczewski Laura Velazquez Brvan Villanova

### **SARGENT & LUNDY**

★James Fischer

Dillon Walsh

- **★**Lenora Howard-Rogers **★**Andy Rusnak Ayme Salgado Anthony Sassali
- Jacqueline Vitkauskas **★**Nicole Woods

# WILBUR WRIGHT

Gabriela Vidana

**COLLEGE ★**Edward Chung Tereza Danelyuk Gedeon Dansou

★Gregory Geiger

Simona Giurgiu

Marta Gorzynska

Ana Ilciuc **★**Kathy Johnson Sehrish Khan Ivanna Krutnyk Laura Papuc Alin Smoleac

Leticia Urdiales

### **REED SMITH**

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## Volunteers (continued)

### **ZS ASSOCIATES**

Liang Chen Jimmy Danzy

- ★ James DePaul NaShawnda Foster Lori Hardman Chi Yao Hsu
- ★ Andrew Kach
- ★ Ian Manners Ana McCauley Arindam Mukherjee
- **★** Timothy Myers
- ★ Matt Padberg
- **★** Tracey Rubinoff Yuji Xie Daniel Zimskind

### OTHER KEY **VOLUNTEERS**

- ★ Tara Abbott Sera Aboagye
- ★ Robert Agler
- ★ Ann Marie Andersen
- ★ Nageswari Annamalai Ben Bader Maimona Bakharba Faizan Bakhrani Kristen Bamba
- ★ Christina Barrera
- ★ Elizabeth Barrett
- ★ Stephanie Bass
- ★ Yesenia Bautista Matthew Beamer Thomas Benzmiller Eunice Clarice Bonoan
- ★ Diane Bortoli
- ★ John Breuer
- ★ Linsey Bristow Dominic Brose
- ★ Milton Brougham
- ★ Barbara Brown
- **★** Andrew Brunks
- ★ Brian Caldwell
- **★** Ricardo Cardinez
- ★ Nancy Carreon Maehalia Carter
- ★ Lillian Cham
- **★** Devin Chambers
- ★ James Citti Ryan Cloud

- Heather Conklin
- ★Anne Cooper
- **★**Edward Coops Denali Dasgupta
- **★**Stephanie Daul Elizabeth Davies Joshua Dela Cruz Theodore Demin Michael Diaz Karina DiDiana Dana Diedrick
- ★Krisinda Doherty Alexei Dolgin
- ★Patricia Dredze
- ★ Marjorie Elliott
- ★Wanda Evison Yuriana Flores
- ★ Myriam Flynn
- ★ Dallas Frey
- **★**Tom Frey Yu Fu
- ★Ismael Garcia
- ★ Kristina Garcia Patricia Garcia
- ★Viviana Garcia Cory Georgia
- ★Kira Gerweck
- ★Ryan Gibbons
- **★** Anne Giffels
- ★ Matthew Gilbert
- **★**Todd Gilchrist Joshua Goldschmidt Fidencio Gonzalez Solymar Gonzalez
- **★**Tim Gordon
- Katarzyna Gorecka **★** Dianne Goren Radtke
- ★Karen Gray-Keeler Jeffrey Guenther
- Matthew Hall Manal Hamdan
- **★**Robert Hardy Mary Harmon
- Dallas Harty **★**Cliff Helfer
- ★Louis Hellerman
- ★ Mary Hemsworth
- **★**Ibon Hernandez
- **★**Greg Herrick Min Hong

- **★**Chuck Horvath Xin Huang
- **★**Tim Hunter Michelle Iseman
- **★**Robert Jaeschke
- ★ Erica Jaffe Fangyu Jiang
- ★ Deborah Jones-Buggs Sonali Joshi Radka Kacharkova Patrick Keenan
- **★**Steve Kelliher Joleen Kleckauskas
- **★**Tim Koch
- ★ Alicia Kolendo Joseph Kramer Nathaniel Krause
- ★ Minna Krejci
- ★ Meghann Kruse Mark Krzeczowski
- **★**Kim Kyrouac
- ★ Eric Langston Symone Lawhorn Ning Lee
- **★**Taneshia Lee Kevin Leon Liyun Li
- ★Xiaojing Li Jiaxiang Liang
- **★** Jeremy Liao Barbara Lichorowicz
- **★**Susana Loera Peter London Ronald Luce
- **★**Barbara Ludwig-Thomas Eduardo Macz
- **★**Stephen Mahieu
- ★ Mary Malcolm
- ★ Rachel Maly
- ★ Lisa Marlow **★** Martin Martinez
- ★ Kevin McAlpin
- **★** Lovie McCurtis Patrick McEnroe
- **★**Jim McGuire ★ Linda McGuire
- **★** James McLaughlin, Jr. ★ Scott Schaffer Kyle McNicholas
- ★ Lucia Medrano

- **★** Alefiah Merchant
- ★ Sheila Mickus Dan Miodonski
- **★** Anupama Mohanachandran
- ★ Melanie Moore
- **★** Dmitriy Moroz ★ Jennie Motto
- **★** John Moynihan
- ★ Ann Murphy ★ Mary Murphy
- ★ Ryan Musgrave
- ★ Natalie Nathanson ★ Nidia Navar
- **★** Christine Nier
- **★** Jack Nyweide ★ Jeanne Marie Olivieri
- Jeanette Orgel ★ Michael Pabian
- ★ Phil Pace
- ★ Heather Parchman Urvinkumar Patel
- ★ Brii Patnaik Giorgio Paulin
- ★ Cristian Perez lesha Phillips
- **★** Sherry Podgorsky **★** Anthony Porcelli
- Michelle Prestidge ★ Maykou Ramirez
- Molly Recar
  - **★** Karin Reichensperger
  - ★ Nicole Renchen Janet Riley
  - ★ Marlene Robin
  - ★ Martin Ross ★ Peter Rossmann Robert Rotchadl
  - Alejandra Ruales \* Ruth Runeborg Maria Saavedra Carlos Salgado Valeria Salinas
  - **★** Janna Sampson Marianne Sauk
  - **★** Suzanne Saxer Franklin Scarlett
  - **★** Shani Schechter **★** Shimrit Scher

- **★** Jane Schlosser
- ★ Yasmin Schnaver
- **★** Todd Schrade
- **★** Anthony Schroeder
- **★** Thomas Scott
- **★** Doreen Sevcik ★ Mark Sevcik
- **★** Sachin Sharma ★ Pedro Sigaran Stanley Situ
- **★** Catherine Smith
- **★** Christine Smith
- **★** Tiy Smith Monika Sojka
- ★ Paul Steger
- ★ Will Sternberg **★** Samantha Sublett Maojie Sun Angel Tafoya
- **★** Richard Tittle
- **★** Siar Toney Marilu Torices
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Beth Gallagher

Ismael Garcia

Seth Gastwirth Ryan Gibbons Irina Goldberg Chet Gray John Gremer Samuel Grilli Steve Harrington Cliff Helfer Sean Henaghan Ricardo Hernandez Jeffrey Holdvogt **Emily Hoyt** Erica Jaffe Amelia John Andy Kach Susan Kai John Kaiser Steve Kelliher

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Greg Teegen

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